



## GoodLeap Builds a Resilient IT Foundation to Support its Evolving Goals with EverOps Strategic Partnership

### The Client

GoodLeap is a leading technology company providing financing and software solutions for sustainable home upgrades, including solar panels, energy-efficient HVAC, and more.

Since 2018, GoodLeap has provided over \$30 billion in financing and helped over a million homeowners transition to sustainable living. Its AI-powered applications enable businesses to streamline operations, enhance customer communication, and drive efficiency in the home improvement sector.

### Business Challenge

As GoodLeap expanded into leasing, SaaS offerings, and M&A initiatives, its legacy IT infrastructure began to limit its ability to grow. Originally designed to support mortgage financing, the existing systems lacked the scalability, flexibility, and security required to support the company's evolving business model. Although IT leadership had a clear and forward-looking vision, their ability to execute was hindered by various organizational silos and structural bottlenecks. To move forward, GoodLeap needed a modern, resilient IT foundation capable of supporting its transformation.

### The Solution

To address its current infrastructure challenges and enable long-term scalability, GoodLeap partnered with EverOps for their deep expertise in IT infrastructure assessment and operational optimization. With a proven track record in enhancing security and streamlining IT processes, EverOps conducted a comprehensive review of GoodLeap's systems. This assessment revealed critical risks, inefficiencies, and opportunities for improvement across the IT organization.

Building on these insights, EverOps developed a strategic roadmap that prioritized high-impact remediation efforts. This led to the implementation of a series of high-value initiatives that addressed security gaps, modernized infrastructure, and laid the groundwork for repeatable, scalable IT operations, including:

- Restructuring network security to align with industry best practices
- Centralizing configuration management across key systems
- Decommissioning unsupported infrastructure to reduce risk
- Upgrading wireless networks to improve authentication and reliability
- Enhancing monitoring to increase visibility across data centers and network environments
- Auditing and consolidating technology assets to optimize resource use
- Introducing a standardized reference architecture and long-term roadmap to support stable, agile IT operations

## Business Outcome

Within one year, GoodLeap experienced significant improvements across its IT organization, driven by EverOps' deep expertise and their embedded 'TechPod' delivery model, which they credited as essential to the project's success.

Key outcomes included:

Eliminated \$144,000 in recurring costs and uncovered an additional \$100,000 in potential annual savings through tech consolidation

Strengthened VPN protection and improved network security across all sites and data centers

Resolved 100% of critical vulnerabilities and 95% of all identified security issues through comprehensive vulnerability management

Automated server patching, increasing efficiency by 400% and reducing downtime

Retired outdated systems and improved monitoring, enabling more proactive and reliable IT operations

Established a dedicated IT Security Operations function to streamline incident response and enhance preparedness

These achievements underscore the critical role EverOps played in guiding GoodLeap's transformation, delivering not just technical solutions but a strategic partnership that enabled faster execution, greater resilience, and a foundation for future innovation.

The GoodLeap logo features the word "goodleap" in a lowercase, sans-serif font. The "oo" is stylized with an orange infinity symbol or loop connecting the two 'o's. The logo is centered on a dark purple rectangular background with orange vertical bars on the left and right sides.

**GoodLeap now operates on a modern, secure, and scalable IT foundation with repeatable, scalable processes that support its evolving business goals.**